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service design sales

THE **waterpeople**
Highlands Irrigation

Williams Lake, Kamloops + Kelowna
1.800.665.5909 • www.highlandsirrigation.com



Dear Customers

As we move into the year 2008 we can look back proudly on over one third of a century serving BC and the Yukon in the Irrigation Industry.

We pride ourselves in our excellent on-site service to all of our customers. Our emphasis is a presence in the field offering sound system design and prompt service.

Our most exciting news this season is that we have *made the move to Kamloops*. The Kamloops office will be managed by our youngest son, Chris Ford. Chris has worked for us in different capacities since his childhood so we are delighted that he has decided to make his future at Highlands. He joined our staff full time last spring and has spent this past season installing pivots throughout BC. His responsibilities in the Kamloops area will include the installation and service of Center Pivots, developing System Designs, and presenting quotations.

Our Kelowna office continues to be managed by Collin Sandager. Collin is well educated, experienced and has become very familiar with our customers from Salmon Arm to Osoyoos and east to Creston. Collin is an expert at System Design, Installation and Service.

Both Collin and Chris work closely with Vern and myself at our head office in Williams Lake.

Our eldest son, Mike Ford has taken a leave of absence from Highlands to complete his Masters of Business Administration at UBC.


We are very lucky to have such a long standing and competent team at our head office:

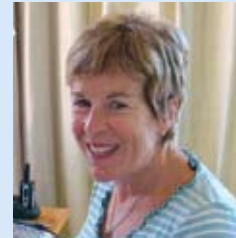
- Vern Winger – General Manager
- Donna Ford – Financial Manger
- Kristen Weir – Executive Assistant
- Barb Van Riesen – Office Manager & Accounts Payable Manager
- Darlene Wiebe – Store Manager & Accounts Receivable Manager
- Rob Moon – Pump Sales and Service
- Zach Jeff – Warehouse and Shipping

During the busy season we welcome back Landon Pinette and Geoff Wickham to our inside sales team and Peter Gardner on deliveries.

All of our staff wishes all of you a successful and happy 2008. We are looking forward to serving you again this coming season. We welcome your enquiries for Center Pivots, Hose Reels, Wheel Lines, Pumps, Mainline and electrical equipment.

Sincerely,


Dick Ford, President
Highlands Irrigation Limited



Highlands Irrigation was established in 1974 and is owned and operated by Dick and Donna Ford.

We present a well-educated and well-experienced staff who strive for excellence and continuously improving all that they do. Our staff exhibits respect for all of our customers by keeping promises and commitments. We encourage innovation and creativity for your project and an openness in communication. Our goal is to attract our customers for life and to meet this goal we work well together as a team.

Our Sales and Service Team from top left to right:
Dick Ford, Donna Ford, Vern Winger, Chris Ford, Collin Sandager,
Rob Moon, Zach Jeff, Kristen Weir, Darlene Wiebe and Barb Van Riesen.



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